



CENTRAL RAILSIDE WAREHOUSE COMPANY LIMITED

(A Government of India Enterprise)

No. CRWC/VI-Estt./Incentive/2012-13 / 2739

Dated: 07.11.2012

OFFICE ORDER

Sub: Incentive Scheme of CRWC

CRWC is signing MOU with Central Warehousing Corporation, after approval of Ministry & DPE every year to set the targets in regard to Physical & Financial Performance. It has been decided to introduce an incentive scheme for the officials/ staffs of the Company at RWC level to encourage and motivate staff for achieving the targets. This scheme will be applicable at all RWCs except RWC Kandla and RWC Ghaziabad, which are operating on complete reservation basis.

The Financial as well as Physical targets for the year 2012-13 have already been conveyed during their visit at the time of Terminal Manager's Conference held on 16.03.2012 (copy enclosed). The benefit of the scheme shall be given to those RWCs who will achieve targets in respect of both Physical as well as Financial. The main features scheme of incentive shall be as under:-

1. The Terminals who achieve more than 100% target in respect of both parameters i.e. Physical and Financial, they will be entitled for incentive under this scheme. The incentive will be given at the rate of 1 % (one percent) of financial turnover earned over and above the financial target fixed. The overall incentive to RWC shall be subject to maximum of Rs. 40,000/- It will be distributed amongst the Terminal Manager, CRWC's staff and CWC/Railway retired employees working as Consultants. Out of total incentive determined, 50% shall be paid to Terminal Manager and balance will be distributed to others equally.
2. In case of transfer / repatriation of officials/ staff during the Financial Year, incentive shall be paid on proportionate basis.
3. The scheme is presently for two Financial Years i.e. 2012-13 and 2013-14.


(P. K. Jain)
SE

Encl: as above

To,

All the Terminal Managers RWC.....

Copy to:

- 1) The General Manager (F&A)/ DGM (M&O)-I/ DGM (M&O)-II, CO, New Delhi.
- 2) PS to MD
- 3) Company Secretary, CRWC, CO, New Delhi to upload on website.

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(A GOVT. OF INDIA ENTERPRISE)

TARGET FOR THE YEAR 2012-13

S.No.	Name of Centre (RWC)	NO. OF WAGONS TO BE HANDLED	Targeted Amount (RS. IN LAKHS)	Signature of RWCs Manager
1	Alam Nagar	6000	✓ 165.00	<i>[Signature]</i>
2	Nasik Road	7000	✓ 280.00	<i>[Signature]</i> 16/03/12
3	Nishatpura	13000	✓ 1140.00	<i>[Signature]</i>
4	Sanathnagar	2000	✓ 250.00	<i>[Signature]</i> 16/3
5	Shakurbasti	8500	✓ 600.00	<i>[Signature]</i> 16/3/12
6	Whitefield	12000	✓ 1240.00	<i>[Signature]</i> 16/3/12
7	Ghaziabad	8500	✓ 90.00	<i>[Signature]</i> 16/3
8	Koodal Nagar	4500	✓ 500.00	<i>[Signature]</i>
9	Yamuna Bridge	12500	✓ 300.00	<i>[Signature]</i> 16/3/12
10	Badnera	10000	✓ 1250.00	<i>[Signature]</i>
11	Kandla	11000	✓ 500.00	<i>[Signature]</i> 16/3
12	Mysore	2000	✓ 220.00	
13	Korukkupet	6000	✓ 650.00	<i>[Signature]</i>
14	Hatia (Ranchi)	1500	✓ 250.00	<i>[Signature]</i> 16/03/12
15	Saswad Road	10000	✓ 980.00	<i>[Signature]</i> 16.3.12
16	Dankuni	2000	✓ 260.00	<i>[Signature]</i> 16.3.12
17	Dehri-on-Sone	3500	✓ 325.00	<i>[Signature]</i> 16.3
	Total	120000	9000.00	